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Deep Trance Identification Deep Trance Identification Training Trances The Deep Trance Training Manual: Hypnotic skills The Secret Principles of Genius Handbook of Hypnotic Suggestions and Metaphors The Hypnotic Coach The Saboteur Within The Vision Board Tree of Life Coaching The Swish An Astrological Mandala The CIA Pattern Quit Stoned Free The Visual Squash Dreaming Realities Magic Words and Language Patterns Shamanic Trance in Modern Kabbalah Genius Intelligence Jung's Red Book for Our Time The Reality Distortion Field The Living Labyrinth The Secret of Creating Your Future Generative Trance Conversational Regression Coaching mit Magie Hypnotism, Mesmerism and the New Witchcraft Theory and Practice of NLP Coaching Stress Free in Three Minutes Transforming The Inner Man Power Hypnosis Powerful Mind Through Self-Hypnosis The Art of Hypnotic Regression Therapy Hypnosis for Inner Conflict resolution Patterns of the Hypnotic Techniques of Milton H. Erickson, M.D. More Money Than God Keys to the Mind, Learn How to Hypnotize Anyone and Practice Hypnosis and Hypnotherapy Correctly Stress Management for Life: A Research-Based Experiential Approach The User's Manual for the Brain

You may be feeling stressed right now or would like to help someone that is feeling stressed. It has been proven that heart attacks, strokes, high blood pressure, headaches, ulcers and many more medical

conditions can all be brought on or made worse by cumulative stress. Stress has negative effects in all spheres of your life and can be fatal. The English Sisters, known as the Everyday Hypnotherapists, will take you on a relaxing journey in each of their easy-to-read short stories, which guide you into a comfortable stress-free state of mind in only three minutes. Each easy to read, short, hypnotherapeutic story is filled with metaphor and hypnotic language, which takes your mind on a mini break, providing relief from stressful thoughts. As you are reading, you will find that your heart rate decreases, your facial muscles begin to soften and your mind begins to enjoy the wonderful benefits of a stress-free state of mind. Stress Free in Three Minutes will help you form new responses, thoughts, attitudes and feelings. This will enable you to create healthy, empowering and happy thoughts in your mind. Hypnotic Regression Therapy, or HRT, is a type of hypnotherapy in which, following the induction of a good trance state, specialized suggestions are given to guide the client in reviewing and emotionally reframing earlier experiences that have either caused or contributed to the client's current symptoms. HRT is considered one of the most valuable hypnotherapy techniques available today, yet it remains controversial, partly due to inadequate training of psychotherapists and hypnotherapists which has contributed to numerous cases of false memory syndrome. The Swish is a fundamental pattern in NLP. It is both powerful and quick in creating lasting change for clients and yourself. What most do not realize is that there is much more to the Swish than what is presented in a standard NLP class. The Swish is versatile and is valuable well beyond the coaching

room. For the first time ever, this book explores in depth the principles that make the Swish work as well as providing variations of the pattern that will be ideal for a number of different situations . Finally the authors present ways to use the Swish in various contexts including in a business setting and self coaching. The Swish creates fast and lasting change in clients and now you can use it new and powerful ways whether you are using it in coaching and therapy, business, or for your own personal development. About the Series: NLP Mastery approaches NLP in a new way. This series explores the various change patterns at a level never presented before. The authors also take the patterns and expand on them, developing new variations and taking them beyond the formal coaching setting. "This is a book for true students of the game, written by two true students of the game. It is about one of the most flexible and versatile change patterns in the classic NLP repertoire: The Swish. Oh, and did I mention? You never know how far a change will go. Shawn and Jess take the Swish by storm. No stone is left unturned. This is one thorough treatment! It's concise, yet deep. Demos, practical tips for using the pattern in a variety of ways, in a variety of settings - it's all here." John Overdurf Wealthy, powerful, and potentially dangerous, hedge-fund managers have emerged as the stars of twenty-first century capitalism. Based on unprecedented access to the industry, More Money Than God provides the first authoritative history of hedge funds. This is the inside story of their origins in the 1960s and 1970s, their explosive battles with central banks in the 1980s and 1990s, and finally their role in the financial crisis of 2007-9. Hedge funds reward risk takers, so they tend

to attract larger-than-life personalities. Jim Simons began life as a code-breaker and mathematician, co-authoring a paper on theoretical geometry that led to breakthroughs in string theory. Ken Griffin started out trading convertible bonds from his Harvard dorm room. Paul Tudor Jones happily declared that a 1929-style crash would be 'total rock-and-roll' for him. Michael Steinhardt was capable of reducing underlings to sobs. 'All I want to do is kill myself,' one said. 'Can I watch?' Steinhardt responded. A saga of riches and rich egos, this is also a history of discovery. Drawing on insights from mathematics, economics and psychology to crack the mysteries of the market, hedge funds have transformed the world, spawning new markets in exotic financial instruments and rewriting the rules of capitalism. And while major banks, brokers, home lenders, insurers and money market funds failed or were bailed out during the crisis of 2007-9, the hedge-fund industry survived the test, proving that money can be successfully managed without taxpayer safety nets. Anybody pondering fixes to the financial system could usefully start here: the future of finance lies in the history of hedge funds. Magic Words and Language Patterns is a powerful, highly useful book, the first in the SCRIPTLESS HYPNOSIS HANDBOOK series. Hypnotists of all levels of experience will be able to expand their skills to new heights to create the most effective sessions and the most profitable practices. "Magic Words teaches you how to work without scripts, spontaneously and effortlessly in hypnosis and in your life." Michael Watson, International Hypnosis and NLP Trainer and Past President Hypnosis Education Association "Any serious hypnotist or therapist MUST read this book if they want to increase their influence

and help more people." Dr. William Horton, author of *The Secret Psychology of Persuasion* "Magic Words is a must read for anyone who wants to really motivate themselves or others." Shelley Stockwell-Nicholas, PhD President- International Hypnosis Federation "This is a wonderful handbook for all Certified Instructors to offer their hypnosis students. Karen expertly anchors skills as she teaches the concepts." Larry Garrett BCH, OB Owner Garrett Hypnosis and Wellness Center "This book is captivating! Erika Flint, CEO Cascade Hypnosis Center Karen Hand, an award-winning Board Certified Hypnotist, Educator and World-Class Communicator, has helped thousands of people take control of their lives and trained countless hypnotists to help others make a change for good. Visit www.karenhand.com. 'Keys to the Mind' will teach you exactly what you need to know to become a hypnotist. Learn how to hypnotize anyone successfully, and do it safely and correctly. Hypnosis is a proven tool for helping people overcome life's challenges and take control of self-defeating patterns of behavior. Whether you are brand new to hypnotherapy or are a more seasoned professional, the learnings inside will improve your successful outcomes. Learn how to: Conceptualize hypnosis and understand the keys to the hypnotic process; Explain hypnosis to clients and use convincer suggestibility tests; Perform complete hypnotic inductions - correctly; Deepen hypnotic trance for greater impact; Structure therapeutic suggestions to effectively achieve client goals; Use hypnosis to help a person stop unwanted behaviors; Awaken someone from a hypnotic trance; Use the basic language patterns of Milton Erickson and NLP (Neuro-Linguistic Programming); Handle difficult clients and intense

emotions during hypnotherapy. "This book by Carson, Marion, and Overdurf is an excellent exploration of the extraordinary trance process of deep trance identification. It is thorough, practical, and clear thereby providing an excellent guide for those seeking far-reaching transformational change. I highly recommend it" Stephen Gilligan Ph.D Generative Trance. Deep Trance Identification (DTI) has captivated the imagination of hypnotists since the mid 20th century. DTI has been used by countless modelers to master hypnosis skills, musical and acting abilities, emotional transformation, and so much more. Historically very little is written about DTI despite it being at the heart of all unconscious learning and transformation. For the first time DTI is presented here in a practical and easily understandable way. Shawn Carson, Jess Marion, and John Overdurf have dedicated years to studying and using DTI and in this book they share their discoveries. They present the art and neuroscience of this hypnotic phenomenon and explain how you can use this modality to change your life and the lives of your clients. Deep Trance Identification presents an elegant model for using DTI and outlines comprehensive techniques that make the DTI experience deeply transformative. The Deep Trance Identification Companion is designed to help you streamline your DTI modeling project. The Companion consists of detailed worksheets and step-by-step processes to assist you in modeling excellence. This book represents the core principles of the DTI process as laid out by Carson, Marion, and Overdurf in "Deep Trance Identification." It is recommended that you begin with that book before using the manual. In The Vision Board, influential career strategist Joyce

Schwartz describes a transformative exercise that offers a simple way to change your life for the better. As featured on the Oprah Winfrey show, vision boards are a practical, effective approach to identifying and achieving your goals. With a foreword from Bob Proctor, featured teacher in The Secret, and an afterword by Jack Canfield, co-creator of the hugely popular Chicken Soup for the Soul series, The Vision Board offers concrete advice and motivation anecdotes designed to help you utilize vision boards in your own daily life. This refreshing approach to the act of dreaming allows you to explore your full potential through the control of your dreams. It aches the reader how to construct dreams that will improve reality, and demonstrates how such dreams directly affect our lives. Bringing to light a hidden chapter in the history of modern Judaism, Shamanic Trance in Modern Kabbalah explores the shamanic dimensions of Jewish mysticism. Jonathan Garb integrates methods and models from the social sciences, comparative religion, and Jewish studies to offer a fresh view of the early modern kabbalists and their social and psychological contexts. Through close readings of numerous texts—some translated here for the first time—Garb draws a more complete picture of the kabbalists than previous depictions, revealing them to be as concerned with deeper states of consciousness as they were with study and ritual. Garb discovers that they developed physical and mental methods to induce trance states, visions of heavenly mountains, and transformations into animals or bodies of light. To gain a deeper understanding of the kabbalists' shamanic practices, Garb compares their experiences with those of mystics from other traditions as well as with those recorded by

psychologists such as Milton Erickson and Carl Jung. Finally, Garb examines the kabbalists' relations with the wider Jewish community, uncovering the role of kabbalistic shamanism in the renewal of Jewish tradition as it contended with modernity. What would it be like if you could travel back in time to change the past in a way that makes life happier and more fulfilling today? What if your clients could easily let go of the past in ways that leave them deeply transformed and empowered today? Reimprinting allows you to leverage how memory functions on a neurological level to create deep unconscious change. In this book you will discover a unique approach to reimprinting that is highly conversational and fast. Gone are the days of needing to find an "initial sensitizing event" or worrying over the dangers of regression work. The approach presented in this book allows you to positively influence your clients' memories through conversational hypnosis. To the untrained eye it will look like an engaging conversation while under the surface your clients will break free from disempowering memories. In this book you will discover an in depth explanation and demonstration of this pattern, the 3 times when regression work is indicated, the neuroscience behind reimprinting, and a number of variations on the pattern. Variations include: deep trance reimprinting, Ericksonian regression work, reimprinting through Deep Trance Identification, reimprinting for smoking cessation, and reimprinting through implicit memories. Explores non-drug related, consciousness-altering methods and provides examples of self-induced techniques such as meditation, musical and dance regimens, deprivation methods, physical therapies, visualizations,

consciousness-raising programs, communing with nature and much more. Steve Jobs is one of the iconic figures of the Twentieth and early Twenty-first Centuries. Under his leadership and guidance, Apple created products that will transform our world in ways that we have only begun to realize. His secret (or one of them) was his ability to generate a 'Reality Distortion Field' that made everyone inside believe in the impossible, and by believing it, achieving it. This book finally reveals the hypnotic secrets of Steve Jobs' Reality Distortion Field, and how you can create your own Reality Distortion Field, transforming the world around you for the better. Hall and Bodenhamer follow the success of Volume I with a book that introduces the new advances in the field of Neuro-Linguistic Programming (NLP) and put together comprehensive information for attaining the Master's level. This book describes an entirely new way of conducting hypnotherapeutic interventions - Stephen Gilligan's generative trance. The first generation of trance work, the traditional hypnosis that still holds sway in most places, considers that both the conscious mind and the unconscious mind of the client are, to put it bluntly, idiots. So trance work involves first 'knocking out' the conscious mind and then talking to the unconscious mind like a 2-year old that needs to be told how to behave. Milton Erickson created the second generation of trance work. He approached the unconscious as having creative wisdom and each person as extraordinarily unique. Thus, rather than trying to programme the unconscious with new instructions, Erickson saw trance as an experiential learning state where a person's own creative unconscious could generate healing and transformation. At the same time

Erickson, for the most part, carried the same low opinion of the conscious mind. Thus, Ericksonian hypnosis looks to bypass the conscious mind with indirect suggestions and dissociation and depotentiate it with confusion techniques. The power of self-hypnosis always appeals to readers, and Power Hypnosis is a direct, simple path to mind control. Through a series of easy-to-follow exercises, expert hypnotherapist Pierre Clement teaches readers to develop the ability to hypnotize themselves quickly and effectively. Powerful Mind Through Self-Hypnosis is a practical, easy to follow guide to harnessing the power of your subconscious mind for better health. This book will literally change the way you think, feel, act and behave...forever. Clinical Hypnotherapist and Psychotherapist Cathal O'Briain will help you overcome emotional and psychological difficulties through self-hypnotic trance. Symptoms will become a thing of the past as your life transforms, taking you beyond the comfort zone into a world of inner peace and freedom, happiness and success. Increasing numbers of therapists around the world are discovering the benefits of parts therapy and its variations to help clients get past personal barriers. Variations of parts therapy such as ego state therapy or voice dialogue are already used by many psychotherapists and psychologists who also use hypnosis in their practices. This book will provide therapists with the added knowledge of parts therapy. Designed as a practical desktop reference, this official publication of the American Society of Clinical Hypnosis is the largest collection of hypnotic suggestions and metaphors ever compiled. It provides a look at what experienced clinicians actually say to their patients during hypnotic

work. A book to be savored and referred to time and again, this handbook will become a dog-eared resource for the clinician using hypnosis. The spiritual malaise regnant in today's disenchanted world presents a picture of "a polar night of icy darkness," as Max Weber wrote already a century ago. This collective dark night of the soul is driven by climate change-related disasters, rapid technological innovations, and opaque geostrategic realignments. In the wake of what policy analysts refer to as "Westlessness," the post-modern age is characterized by incessant distractions, urgent calls to responsibility, and in-humanly short deadlines, which result in a general state of exhaustion and burnout. The hovering sense of living in a time frame that is post-histoire induces states of confusion on a personal level as well as in the realm of politics. Totally missing is a grand narrative to guide humanity's vision in the midst of a world crisis. Thinkers, scholars, and Jungian analysts are increasingly looking to C.G. Jung's monumental oeuvre, The Red Book, as a source for guidance to re-enchant the world and to find a new and deeper understanding of the homo religiosus. The essays in this series on Jung's Red Book for Our Time: Searching for Soul under Postmodern Conditions circle around this objective and offer countless points of entry into this inspiring work. 'Inspiring, stimulating, and immensely rich - Bruce takes NLP in Coaching to an entirely new dimension, building on the giants before him' - Katherine Tulpa, Global CEO, Association for Coaching 'I recommend this book whole heartedly to any coach who wishes to update their knowledge and understanding of NLP and coaching' - Prof. Dr. Karl Nielsen, IN President 'Immensely readable and well researched. No NLP

practitioner wanting to develop the field further should be without it' - Dr Jane Mathison, formerly research officer in NLP, University of Surrey

Are you struggling with the complexities of Neuro-Linguistic Programming (NLP)? You've come to the right place. This book demystifies NLP, providing a practical guide to understanding the psychological theories, principles and research that underpin the approach. Packed with practical hints and tips, case studies and exercises, the book introduces and explores:

- What NLP coaching actually is**
- The general theories and principles that underpin the NLP approach**
- How theory translates into practice**
- The research evidence that says NLP coaching really works**

This is an essential companion for trainees, coaches, psychologists and professionals from all walks of life - indeed, anyone wanting to develop their knowledge and practical skills in this increasingly popular approach. Bruce Grimley is Managing Director of Achieving Lives Ltd, an Associate Fellow of the British Psychological Society and the UK President of the International Association of NLP Institutes and Coaching Institutes. Looking at myths and folktales from around the world, Jeremy Taylor reveals parallels between these ancient sacred stories and the dreams of contemporary people, showing how the universal archetypal symbols continue to shape our lives. [This book] uses refined patterning and modeling techniques to identify the elements of genius in legendary professionals such as Gregory Bateson, Fritz Perls, Virginia Satir, and Milton Erickson. [It] demonstrate[s] Bandler and Grinder's enthusiasm, affection, and appreciation for Erickson and his revolutionary techniques. -Back cover. Have you ever wondered why you can't get the relationship, the

happiness and the life that you want? Are you sick and tired of having to put up with the same old stuff, day in and day out? From simple phobias, stress and anxiety to chronic disease, Matt Hudson takes you on a tour of how the unconscious mind works. Maybe you would simply like to make some tiny changes to your diet or lifestyle, but you find yourself slipping back to where you started. Tiny events and experiences from your childhood can lead to a lifetime of pain and struggle. The insights and exercises have been honed from one of the most competent behavioural change professionals in the world. Who won't you become if you don't buy this book? Have you ever wished you could create like Leonardo Da Vinci, have the business acumen of Richard Branson, the compassion of the Dalai Lama, or the brilliant mind of Nikola Tesla; or maybe the determination of an Olympic athlete, the flair of a renowned designer, or the strategic ability of a chess grand master? Have you ever wondered what it might be like to sit down and chat with Elizabeth I, seek advice from Abraham Lincoln, or ask for guidance from Nelson Mandela? Imagine having coffee with Babe Ruth, sitting for down for tea with Jane Austen, or shooting the breeze with Wolverine. Who in the world would you most like to meet and receive insight and guidance from? Who would have a place on your personal "dream team" of experts to guide you through life? Within this book, you will learn the hypnotic and neurolinguistic programming (NLP) principles that will allow you do just that. These principles are the secret steps to a pattern used by many of the world's most successful people, the CIA Pattern. This pattern will show you how to tap into the power of your unconscious mind and draw from it infinite amounts of

wisdom, inspiration, and success. The brain's potential is the human potential! What if there are faster and easier ways to learn and study than the modi operandi currently being taught in mainstream education systems? GENIUS INTELLIGENCE: Secret Techniques and Technologies to Increase IQ is the ultimate treatise on accelerated learning methods. Written by novelists, filmmakers and independent researchers James Morcan & Lance Morcan with a foreword by leading scientist Dr. Takaaki Musha, this book shatters the myth that geniuses are born not developed. It reveals how most instances of above-the-ordinary intelligences are acquired thru superior cognitive techniques or brain enhancing technologies. Renowned geniuses examined include Apple founder Steve Jobs who as a 19-year-old began practicing an ancient discipline that activated previously dormant parts of his brain; Albert Einstein who came up with his great theory of relativity while using a rare method for accessing the subconscious mind; Kim Peek (the real 'Rain Man') who could speed read any book in five minutes flat with total comprehension; Indian mathematical mastermind Srinivasa Ramanujan who, although untrained, created extraordinary formulas that left academics gobsmacked; Wolfgang Amadeus Mozart who composed entire pieces while in a specific altered state of mind. Among the discoveries shared with readers are brain waves common to geniuses and the various ways to induce those brain waves; mental techniques the world's elite and A-List celebrities are quietly using to help them process information while they're asleep or in virtual worlds; chemical substances students and academics the world over employ to kick-start the brain into overdrive; and cutting-edge technologies

business tycoons and professional athletes employ to gain a cerebral edge over their competitors. Drawing on the latest findings in neuroscience, GENIUS INTELLIGENCE lists dozens of practical methods to increase IQ and speed-learn any subject. "Talent hits a target no one else can hit. Genius hits a target no one else can see." -Arthur Schopenhauer "The knowledge of all things is possible" -Leonardo da Vinci This book is a must have guide for every Hypnotist wanting to help smokers quit. Smoking cessation is a cornerstone of the hypnosis industry. Many hypnotists go into practice with the hopes of helping people kick the habit. Running successful stop smoking programs helps save lives and build successful businesses. Unfortunately, few Hypnotists are trained in the art and science of working with smokers. They blindly feel their way through this challenging landscape. Some even become so discouraged that they give up working with smokers. Quit takes out the guess work, presenting an easy to follow and highly effective protocol for helping smokers quit based on the authors' experiences working with hundreds of now non-smokers. Quit leads the reader through everything from the initial phone conversation to the testing process- providing the client the opportunity to prove to themselves' that they have changed. Quit also presents 3 completely new patterns, taught nowhere else in the world, which have extremely high rates of success with smokers. If you were to run your session with just these 3 patterns your success rates would skyrocket. Quit is a must read for any change worker working with smokers and is an essential part of every hypnotist's library. Quit gives you the familiarity and confidence to work with smokers and help save lives.

The Visual Squash is the premier negotiation strategy. It is a powerful technique that allows individuals and groups to move beyond "either- or" dilemmas and generate new ways of meeting personal and group goals. It also helps coaching clients to resolve parts conflicts and secondary gain issues. This book presents the traditional Visual Squash in a detailed, easy to follow manner so you can begin using it immediately. It also illustrates variations including, the Conversational and Deep Trance squashes. Finally you will discover how to apply this powerful pattern in your business and personal life. ""This book dives deep into one of my favorite NLP patterns. I teach this process in my classes because it encapsulates many of the most important principles behind good change work. Knowing the authors, as I do, I expected a well thought out and presented overview and breakdown of the visual squash and all it's variations. This book exceeded those expectations in so many ways and on so many levels." "Yes, they deliver the most comprehensive treatment of this pattern that I've ever read, and believe, has ever been written. But, even better, they use this platform to cover the most crucial elements of lasting, generative change that goes way beyond the pattern and into the very nature of change itself. " "In this book you will learn a complex system that aligns all levels of experience from the behavioral up to identity, covering and uncovering the values, beliefs and unconscious motivations behind the problems and, more importantly, the solutions. Shawn and Jess make sure to give you many different ways of adapting this process to fit any client in any context. From a purely conversational approach more appropriate for a business coach to a deep trance

variation perfect for a hypnosis session, you are guaranteed to find useful ways of implementing these ideas." "The authors also cover some key linguistic concepts, from temporal and spatial predicates to the whys and hows of addressing nominalizations. This is learning that changes every aspect of the therapeutic/coaching interaction by teaching multi level communication that speaks directly to the unconscious mind. And this, in my opinion, changes everything." "Melissa Tiers Training Trances is about how to therapeutically communicate with the unconscious mind. The authors present their own unique integration of Ericksonian techniques, traditional models of hypnotherapy, and recent research in related areas. Numerous new patterns modeled from the work of Milton H. Erickson, M.D. are clearly explained and demonstrated. The use of trance in training design, to unconsciously install the skills being taught to the participants, is also covered. The book developed from transcripts of a four day workshop, and the design of the book parallels the design chosen for the training itself. Individual exercises or those done in groups of two or three are offered so that the reader may practice the techniques and learn the skills. There are numerous "live" demonstrations, inductions, and double inductions which create for the reader a real "feel" of how hypnosis is done and which are also a rich source for linguistic analysis for the advanced reader. Written with insight and humor, this book's most unique twist is its use of multi-level communication and hypnotic language to create a "training trance" for the readers as they journey through the text. Some hypnotic references are obvious and explicit -- those which are

not obvious will create enjoyable "ah-ha!" experiences for the reader as they are discovered. Clearly explaining the how to of stress management and prevention, *STRESS MANAGEMENT FOR LIFE, 4e* emphasizes experiential learning and encourages students to personalize text information through practical applications and a tool box of stress-reducing resources, including activities and online stress-relief audio files. Michael Olpin and Margie Hesson offer more than just a book about stress; they offer students a life-changing experience. Well-researched and engaging, the Fourth Edition empowers students to experience personal wellness by understanding and managing stress, gives stress-related topics a real-life context, and motivates students to manage stress in a way that accommodates their lifestyle, values, and goals. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version. This foundational book will equip each believer with the basic steps to a life-transforming, deeper intimacy with the Father. *Transforming the Inner Man* introduces the keys that reach to the depth of the heart with the power of the cross and resurrection to effect lasting change through continual death and rebirth. John and Paula Sandford take a no-nonsense approach to Christian living. A few of their chapter titles are as follows: • Sanctification and Transformation • Performance Orientation • The Central Power and Necessity of Forgiveness • The Role of a Christian Counselor • Bitter-Root Judgment and Expectancy • Generational Sin In this thought-provoking and sensitive message, the Sandfords challenge every believer to focus on change from the inside out. A

change that will last. Was haben Coaching und Bühnenzauberei gemeinsam? Kann man das eine mit dem anderen verbinden? Genau das tut Klaus-Peter Pfeiffer. In diesem Buch beschreibt er, wie durch das Denken eines Zauberers Probleme zu Ressourcen werden können. Und wie denkt ein Zauberer, wenn er ein Zauberkunststück vorführt? Er muss glauben, dass er beispielsweise „wirklich“ einen Tisch zum Schweben bringen kann. Gleichzeitig muss ihm klar sein, dass es eigentlich nicht geht. Und dennoch „kann“ ein Zauberer das. Und wenn er an seine Zauberei glaubt, überträgt sich das auf die Zuschauer, dann ist es mehr als ein Trick. Ein Zauberer muss sein Handwerk beherrschen, muss wissen, wann er welchen Trick einsetzt und genau beobachten, ob das, was er tut, auch funktioniert. Folgt ihm das Publikum? Ist es im Geschehen involviert oder distanziert? Konstant ist der Traum präsent zu halten, dass hier etwas geschieht, was eigentlich unmöglich ist. Die Kunst des Zauberns besteht darin, dass die Zuschauer die Magie in sich selbst entdecken und damit Zustände von Staunen, Überraschung, Verwandlung erlebbar werden. Dieses Buch gewährt Ihnen einen Einblick in das Denken eines Zauberers. Mehr noch: In zahlreichen praktischen Übungen und Fallbeispielen lernen Sie die Perspektive des Zauberers auf die Bereiche Coaching und Training zu übertragen. Klaus-Peter Pfeiffer lehrt Sie durch die Kunst der Verzauberung ein Stück heilsamer, verwandelnder Magie einzu bringen - sei es bei Einzelnen, Teams oder in Unternehmen. Und nebenher liest dieses Buch noch Ihre Gedanken - vielleicht! The Deep Trance Training Manual Volume I is the book for everyone exploring deep trance phenomena. Building upon the reader's existing practical ability and basic

knowledge, this systematic training approach holds the keys to inducing deep trance states quickly and easily. This work presents practical exercises designed to improve technique and core theoretical principles from all the major hypnotic perspectives, supporting the development of elegant, individual style and language, and mastery of powerful approaches for dealing with others. Chapters include: - Principles in formulating suggestions - The language of deep trance (the Milton Model made easy) - Rapport and personal power - Calibration - Deepening techniques - Rapid inductions (including three different handshake inductions) - Trance termination - Language patterns (including a vital section on creating a natural flow of language). Unlock the Hidden Powers of Your Mind These secret principles of genius have been hidden, lost, or even forgotten through time. They have played a critical role in the greatest achievements of humanity, yet most of us are unaware of them. Now, they are finally revealed. Internationally bestselling author I. C. Robledo has profiled the brightest minds to demonstrate why these secret principles are so important. Their lives range from time periods that span millennia and include a wide range of cultures, professions, and personalities. We will explore the intellect of icons such as Leonardo da Vinci, Albert Einstein, Wolfgang Amadeus Mozart, Maria Montessori, and Sun Tzu. An important theme is that brilliant people have used these principles to accomplish what no one thought was possible. When everyone said "No", they still found a way to make it happen. What has become clear through the ages is that with the right principles, it is possible to tap into a potential that is limitless. Discover the Secret Principles Which

Changed the Following Lives - Leonardo da Vinci, the Renaissance man who gave us the Mona Lisa and was so committed to learning the human form that he dissected cadavers - Dr. Ben Carson, who grew up in a Detroit ghetto, yet he gained notoriety as a neurosurgeon for separating conjoined twins successfully - Wolfgang Mozart, and the secret principle which played a major role in his incredible rise to stardom in the classical music scene - Sun Tzu, whose timeless military wisdom has been applied in countless battles and beyond to business, law, and chess - The late musical artist Prince, who played 27 musical instruments and had no tolerance for low standards - Maria Montessori, who was ages ahead of her time with her revolutionary system for educating children - Ben Underwood, a boy who learned to “see” the world despite having his eyes removed because of retinal cancer - Many more brilliant minds and lives, and the secret principles they applied are discussed inside... Learn the life-changing Secret Principles of Genius to discover what you are truly capable of. Pick up your copy today by scrolling to the top of the page and clicking BUY NOW.

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